# SSEN Digital Strategy



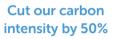
Our digital vision is to be a progressive network owner, using digital to enhance social and economic value, deliver a leading experience for our customers and to enable the energy system to reach net zero carbon emissions.

## **SSEN** today

### A leading role in a leading group with strong digital foundations

SSEN is part of SSE, a UK-listed company that operates across the energy sector and its activities and investments contribute around £9bn to the UK economy every year. SSE has set out four Sustainable Goals to achieve by 2030, of which SSEN will play a significant part in delivering:







Help accomodate 10m electric vehicles



energy output



**Champion Fair Tax** and a real wage

### SSEN leads the industry in digital service



Online customer satisfaction score



People reached across our social media channels



Customer engagement through digital channels



PowerTrack app downloads

### **Delivering for customers and communities**

Through our two licenced electricity distribution network areas, Scottish Hydro Electric Power Distribution and Southern Electric Power Distribution, we operate and invest in an essential part of the UK's electricity system, delivering power to over 3.8m homes and businesses.

#### **SHEPD**

**780,000** customers

homes and businesses served

## 50,000 km

of overhead lines and underground/subsea cables

#### **SEPD**

**3,100,000** customers

homes and businesses served

### 78,000 km of overhead lines and underground cables

## The Digital World

Outside of the energy sector the world is being transformed by innovative digital technologies and new business models We see digital transformation as having four essential and interrelated components:

### **Business Model & Ecosystem**



Digital is enabling new business models to better serve existing and new customers and unlock value in new ways. Digital leaders collaborate with partners across a wider ecosystem and create new opportunities for innovation.

### Customer Experience



Digital apps, such as Netflix have changed customer expectations when it comes to interactions and experience. Customers now demand the same convenience, simplicity and personalisation from network operators.

### Platforms & **Data**



Leading digital organisations extract insights through analytics and securely share data with trusted partners. With this data they can leverage machine learning and AI to automate processes improving efficiency and customer experience.

## Organisational Alignment



Leading digital organisations are adapting leadership behaviours, culture and decision making to increase speed to market. They embrace "test and learn" and succeed through experimentation and collaboration in smaller, multifunctional teams.

## Our Vision of the Future Energy System

In the future, the role for an energy network will be one characterised by being much closer to consumers and other network users. Through our role as a leading network operator we will continue to create value for consumers and society, encouraging competition and innovation and enabling the energy transition

## **Expanding Energy Ecosystem**

■ The future energy system will be increasingly competitive and innovative as it becomes more open and distributed.

Customers will benefit from a more reliable, secure supply of energy with faster access to the network for electric vehicles and other low carbon

## **Energy Ecosystem**

**Customers & Industry Participants** 

Consumers, Our DER<sup>1</sup> Owners 3.8m & Aggregators **Customers** 

Partners & peers

**EV and Low** Carbon Technology supply chain

**Planning Partners** 

#### **Marketplace**

Richer data sources enable a more competitive, innovative marketplace filled with new entrants for both energy and non-energy services, helping to better inform investment decisions.

### **Future Networks**

technologies

## **Marketplace**





**Networks** A responsible operator of secure systems

## **Open Data**

■ The use of data for energy and asset information between trusted and accredited partners will become the norm as data becomes widely accessible and useable against a standardised best practice policy.

# SSEN Digital Strategy



## In a digitally enabled future, we will serve a broader set of needs and customer types

These are some of the customer types that we will serve in the smart, flexible energy system. Who we see as our customers will continually evolve.

## Our 3.8m core Customers



"I want reliable access to electricity to keep my home running and easy access to information"

#### **Priorities**

- A high quality and reliable service.
- Convenience and ease of access.
- A service that is affordable.
- Meeting each individual's needs, particularly for vulnerable customers.

#### **Future Digital Experience:**

- Convenience through choice of channels (e.g. home assistants, wearables) during an outage and the option to self-serve.
- Immediate and real-time outcomes (e.g. faster EV connection quotations).
- Affordability through personalised propositions and service for vulnerable customers or other segments.

## Consumers, DER Owners & Aggregators



"We need to invest in the right technologies to ensure we are relevant to our customers in the future"

#### **Priorities:**

- Conveniently understand the potential and location of flexibility opportunities.
- Easy on-boarding and optimisation of assets.
- Continued support from a DSO and dedicated channels.

#### **Future Digital Experience:**

- Provides tailored network insights.
- Enables and builds confidence in flexibility markets.
- Provide insight to continuously improve propositions.

#### Partners & Peers



"We need to easily and securely exchange data to get innovative services to market quicker"

#### **Priorities:**

- Easy to establish and manage supplier-buyer relationships.
- Availability of data that is understandable and searchable.
- Minimal low value hand-offs but also expert support.

#### **Future Digital Experience:**

- Gives context to data and is easily discoverable.
- Provides greater intelligence from sophisticated data tools.
- Automates core processes to lower cost and save customer time.

## EV & Low Carbon Technology supply chain



"I need a simple way to exchange data for EV planning and more clarity on Network constraints and costs"

#### **Priorities:**

- Interoperability of hardware and standardisation of data to enable EV charging.
- Knowledge of current and future network constraints and costs.
- Plan efficient investment to enable electrification of heat.

#### **Future Digital Experience:**

- Self-serve platforms that show EV sales, charging infrastructure and forward network growth.
- Rapidly informing optimal location of charging infrastructure and assessment of EV charging points

## Planning Partners

(Other DSOs, ESOs, TOs, Local Authorities)



"I need effortless co-ordination across many parties and a single, data driven view of investment potential"

#### **Priorities:**

- Discoverable data and openness to data sharing on a regular basis.
- Unified and informed basis for investment planning.
- Co-ordination of strategic planning across distribution and transmission networks.

#### **Future Digital Experience:**

- Provides the platform and tools to jointly create an optimal investment plan across the energy system.
- Provides coordination of processes so it is easier for other Utilities to more closely co-ordinate plans.

# Scottish & Southern Electricity Networks

Our Digital Journey to be at the forefront of the future Energy system

We see our future across three branches

## 1

### Continue to build the digital foundations

- Continue to build the critical capabilities to not just meet but exceed our obligations as a leading network operator.
- This is the right thing to do for our customers, the communities we serve and the energy system.

Our intent is to further develop our business across four areas

## Building an Open Data future in energy

- We will intimately understand the current and evolving needs of our various customer types by building customer centric propositions.
- Champion the value of open data.
- Pilot the secure sharing of data with trusted partners to test and learn.

# Enabling the future energy system and competition

Enable a competitive marketplace underpinned by open data, that provides a platform for trusted partners to develop new services for our consumers and build innovative business models.

#### **Customer & Ecosystem**

- Experiences that are relevant, simple, effortless and personal
- Partnerships to source capabilities & innovative ideas

#### **Platforms**

- Platform capabilities to optimise investment decisions
- Platforms based on open data across the energy system that are secure and resilient

#### **Insight & Automation**

- Automation of key processes
- Data driven decision making that uses Artificial Intelligence
- Strong cybersecurity and data privacy standards

#### **Organisational Alignment**

 Enable agility through multifunctional teams with leaders empowering a test and learn culture

## Open to you

SSEN appreciates all stakeholder feedback and we would welcome your views on our new Digital Strategy. Please respond using this link:

